## Steven Sewell 243 Indian Creek Road Ingram, TX 78025

RE: Endorsement of MEG Financial:

This is not a typical letter of endorsement. This is a letter describing a truly unique experience of mine. Several years ago, I was in the market for more term insurance overage for myself. Term insurance is not a favorite product of many agents judging by the response I am used to getting. Some agents wouldn't even discuss it with me. I very seldom "shop" on the internet, but this time I did and found MEG's website.

Even though somewhat skeptical, I called the office of MEG and was pleasantly surprised to be talking with Mike, the owner of the business. I told Mike I was looking to buy term insurance and to my surprise he was very willing to talk about it. During our conversation, it became clear that Mike wasn't trying to sell me insurance, but was wanting to educate me and help me achieve my financial goal. He pointed out to me that my current policies, at age 80, would expire and replacement policies would not be affordable or even available. I had not realized that; no agent had ever pointed that out to me. I'm sure grateful Mike did!

Mike proceeded to describe a term insurance policy that would cover me until my death, have no increase in premium and no decrease in coverage for as long as live.

Mike's first priority of educating me prevented me from ending up in a very bad situation.

I have continued to keep in touch with Mike over the years since he is always willing to help further my education! He and his staff have always been very pleasant to deal with. I would recommend MEG Financial to anyone considering the purchase of life insurance.

Respectfully,

Steve Sewell

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