Eric J Seebach 8284 Tipacanoe Court Ooltewah, TN 37363

December 5, 2011

MEG Financial Mr. Michael Gray, President 196 Nine Mile Road, Suite D Pensacola, FL 32534

## Dear Michael:

I am writing to express my gratitude for your assistance in securing my term life policy. After a rejection by Banner due to my arterial fibrillation I was told by my insurance broker (in fact my financial advisor) that it would be impossible to secure such a policy with a reputable company in light of the rejection. In frustration I began a search for a term policy myself, only to be told on multiple occasions that "we won't insure someone with your condition".

It was by chance that I found you on the web. I was reluctant to cold call a company out of State that I knew nothing about, but it was the best call I ever made. After hearing my story you were empathetic, and expressed confidence in your ability to find a policy by taking the time to do the hard work that most would not. Sure enough you did. Not only did you find the policy, but you offered me a choice of nationally reputable carriers and various coverage options.

Today I put the signed policy and check in the mail back to you with a sigh of relief. Two weeks ago my wife and I found out that we are having our first child; your timing could not have been better.

Sincerely,

Eric Seebach

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